CompTIA Absorbs TCA

Written by Marco Attard 21 October 2010

TCA, the feisty UK computer association with its historical roots leading back in years to system-building PC dealers and off-the-page resellers (how quaint that sounds today!), will cease to exist from 1st November 2010 as CompTIA takes over. CompTIA, America's very successful computer association for resellers and VARs, has its European office in UK.

The move is good for both organizations, creating a more powerful computer channel association in the UK-- and perhaps setting an example of how future growth for CompTIA might be achieved (i.e., through absorbing more national associations).



CompTIA International VP Matthew Pyiadgi says the reseller community asked them to acquire the TCA. "The reseller community needs a single platform and a stronger voice," he continues.

The existing TCA team will work within CompTIA.

Pyiadgi explains the organisation will be structured in 3 concentric circles. The 25-strong Executive Council is at the centre, the Community in the middle and the Members are the outer circle.

CompTIA wants to grow this quickly to start focusing on reseller membership and engagement. The strength of CompTIA lies in reseller education and certification.

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